

Jennifer Jacob\*  
124 B Oceanvista Avenue  
Los Angeles, CA 90001  
619.224.1076  
JenJacob@gmail.com  
<https://www.linkedin.com/in/jennifer-jacob-2017/>

## SUMMARY

---

Sales-oriented, friendly, personable esthetician and educator with over 12 years of experience in both resort and medical settings seeking growth opportunities in the skincare field.

### **Key Assets:**

- ❖ Proven ability to build and retain clientele through superior customer service.
- ❖ Meets or exceeds product sales goals through effective education and communication.
- ❖ Strength in both leadership and team collaboration.
- ❖ Dedicated to professional development, including product knowledge and skills mastery.

## PROFESSIONAL EXPERIENCE

---

### ***Licensed Esthetician***

2014-current    Rejuvenation Wellness & Beauty Spa    Los Angeles, CA

- Perform medically-oriented facials including HydraFacialMD, peels (SkinMedica, Jan Marini, TCA), dermalplaning, waxing, and tinting.
- Track record of expanding and keeping clientele, and increasing product sales.
- Consistent positive reviews on Yelp.

### ***Licensed Esthetician***

2012-2014    Mesa Vista Resort    Santa Fe, NM

- Provided exclusive Japanese face-lift facials and spa treatments.
- Met all sales goals.
- Upheld the high customer expectations of this award-winning resort.

### ***Sales Specialist***

2009-2010    Toyota Sales    Albuquerque, NM

- Successful sales of luxury vehicles, reaching monthly goals.
- Effectively cultivated client relationships and referrals.

### ***Licensed Esthetician***

2005-2010    Burque Baths    Albuquerque, NM

- Provided Jurlique facials, full body waxing, and spa treatments.
- Exceeded monthly sales goals.

### ***Licensed Esthetics Instructor***

2008-2009      Beauty Academy      Albuquerque, NM

- Full-time, lead instructor of the Esthetics Program.
- Re-developed the esthetics program curriculum.
- Taught theory and practice of esthetics, International Dermal Institute protocols, and Dermalogica product knowledge and sales skills.
- Dedicated to supporting the professional success of all students.

### **EDUCATION/ LICENSING**

---

NM Esthetics License at Aveda Institute de Bellas Artes, Albuquerque, NM 2005

CA Esthetics License, 2014

- Microblading Certification with Deluxe Brows 2017
- HydraFacial MD 2016
- SkinMedica Certification 2016
- 302 Training 2014 & 2015
- Jan Marini 2014
- Rhonda Allison 2014
- DNA Stem-Cell Certification 2013
- Osmosis Summit 2013
- Intraceuticals Oxygen 2013
- Japanese Face Lift 2012
- PCA Certifications 2009 & 2012

### **REFERENCES**

---

Janet Smith, R.N.: Former Co-Worker at Rejuvenation	858.888.1212
Gina Martin, Client at Rejuvenation	656.777.5555
James Anthony, Client at Rejuvenation	858.666.4444